David W. Hall

RESUME

Summary

Insightful, persuasive, and logic-driven **contract document**, **business process**, **and training content designer**, **author**, **and manager**, with a passion for connecting the legal, business, and technical elements of every assignment.

- Key asset is a **balanced set of excellent written, visual, and oral communication skills**.
- Extensive experience **authoring, evangelizing, and monitoring implementation** of varied and complex **construction contracting strategies, procurement guidelines, and process workflows**; demonstrated mastery of building diverse, cross-functional stakeholder buy-in collaboratively.
- Highly capable **designer and deliverer of training, business processes, and procedural governance**, as well as both internal and external communications.
- Skilled in a **wide variety of capacities across the construction project spectrum**: permitting and planning; project management; design management; scheduling; estimating; scope documentation; sourcing, procurement and negotiations; construction operations; and contract administration.

Professional Experience

Contract Tensegrity, LLC, Phoenix, AZ — 2015 – present

Project Contract Management Services (PCMS), LLC, Phoenix, AZ — 2015 – present

Contract Tensegrity ***provides enabling infrastructure*** *for the contracting, procurement, and management of construction and facilities projects for owners, designers, and builders.* ***PCMS*** ***provides execution support*** *in those areas.*

Principal

In 2015, after 30 years of successfully serving my wonderful employers, I started Contract Tensegrity and PCMS to serve a much broader range of clients as a consultant. Each company has its primary emphasis and manner of delivery, but I am the principal who is personally behind every engagement.

Intel Corporation, Chandler, AZ — 2003 – 2015

Intel Corporation *designs and manufactures industry-leading integrated digital technology platforms; Intel also develops security and technology integration software and services.*

Global Contracts Manager — 2005 – 2015

In 2005, I took up the combined duties of three previous legal and business process managers in a new procurement organization role that cross-reported to the legal department. My responsibilities in that role were:

- **Contract templates:** Design, draft and maintain all of the department's necessary contract templates and related forms; architect/engineer, general contractor, design-builder, trade contractor, integrated agreement, consultant services, facility management, etc. –, all of which required specific adaptations for various countries.
- **Contracting strategy:** Authored the department's standardized contracting strategies and the related implementation rules/ guidelines handbooks for the contract templates; oversaw and drove consistent application and institutionalization into the business processes.
- **Training and controls:** Design and deploy both in-person and web-based user guides for templates, training for key contracting topics, and a contracts governance process.

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- **Per-deal contract drafting:** Create per-deal contracts and draft negotiation-specific language.
- **Project team support:** Prepare and conduct contract orientation sessions at project inception; provide in-depth assistance to contract managers on major projects; provide scope, technical and administrative documents; support negotiations, settlements, and interpretations.

Senior Construction Contracts Manager — 2003 – 2005

For the first two years at Intel, my duties did not involve contracts. Instead, I was responsible for cataloging the various ways work was being done around the world and across different project types. From that catalog, I **developed standard job descriptions, skills profiles, certification processes, and career development models**. I deployed the results and provided in-person training to the 50 contract managers across the organization for the US, Ireland, Israel, and Asia.

Walt Disney Imagineering, Glendale, CA — 1997 – 2003

*Walt Disney Imagineering (WDI) is the **Walt Disney Company** design and construction division.*

Project Director, Contract Administration & Purchasing

Led all of the **contracting and purchasing efforts for two large-scale projects**, each of which included several major sub-projects. Hired and managed the contracts and purchasing staff of between ten and twelve for each project.

- Hong Kong Disneyland Project (Hong Kong), 2001–2003
- Disneyland Resort Expansion Project (California), 1997–2001

Tishman Construction Corporation, New York, NY — 1987 – 1997

***Tishman Construction Company** is one of the nation's leading construction management firms.*

Contract Administrator | Project Manager | Construction Manager

Served in a progression of roles that started with general project management and ended with specialization in sourcing, procurement and contract administration; work was for Tishman's own account or for Walt Disney Imagineering as a contracted construction manager or seconded staff extension.

- Disney's Animal Kingdom Project (Florida), 1995–1997
- Rio Mar Hotel and Resort (Puerto Rico), 1994–1995
- Disney's Blizzard Beach Water Park (Florida), 1993–1994 (1992–1993 was elsewhere)
- Disney-MGM Studios Expansion Project (Florida), 1991–1992
- Walt Disney World Dolphin and Swan Hotels (Florida), 1987–1991

Education

- **University of Florida**, Gainesville, FL – Bachelor of Design in **Architecture**, 1986
- Completed coursework for Masters' in Building Construction Management, but not the thesis required for degree